

**SOCIAL PSYCHOLOGY
COMPREHENSIVE EXAMINATION READING LIST
(Revised June 2008)**

Introduction

The reading list and the examination are organized into two major sections, each of which is further subdivided by categories. The first section contains general readings that cover the history, theoretical methods, and orienting strategies (or metatheoretical perspectives) that characterize sociological social psychology. The morning portion of the exam requires students to answer *two* questions covering this general knowledge of the field. In addition to the readings in the first section, some of the theoretical readings in the second section should also be useful in preparing for the morning portion of the exam. The second section of the reading list contains readings representing the three major subfields of contemporary sociological social psychology: group processes and social relationships, social structure and the individual, and intrapersonal processes in social interaction. The afternoon portion of the exam requires students to answer *one* question from the readings on the group processes subfield and *one* question from the readings on the other two subfields (social structure and the individual, and intrapersonal processes). For both the morning and afternoon portions of the exam, students will have a choice of two or three questions for each question answered (e.g., answer one of two or three group processes questions in the afternoon portion).

The readings under each subheading of the list are organized in a logical order rather than alphabetically. Many topics begin with a review piece that provides an overview of the area, with the remaining readings listed in chronological or topical order. Reading the pieces in the order listed should provide students with a better understanding of the literature in each area.

Students are responsible for all readings on the list. Two recent edited volumes, John Delamater's *Handbook of Social Psychology* (2003) and Peter Burke's *Contemporary Social Psychological Theories* (2006) contain many of the review pieces on the reading list. In addition, a number of the readings are drawn from social psychology courses offered regularly in the program. Students are encouraged to obtain current syllabi from faculty for all relevant courses (particularly 530 and 533); these syllabi will provide a more comprehensive treatment of how each faculty member organizes his or her view of the field, and may point the student to supplemental materials that will aid in interpretation of the readings on this list.

**GENERAL READINGS ON THE FIELD OF SOCIAL PSYCHOLOGY, INCLUDING
HISTORY, THEORETICAL METHODS, AND ORIENTING STRATEGIES
(Morning Portion of the Exam)**

Background and History

Stryker, Sheldon. 1977. "Developments in 'Two Social Psychologies': Toward an Appreciation of Mutual Relevance." *Sociometry* 40:145-60.

House, James S. 1977. "The Three Faces of Social Psychology." *Sociometry* 40:161-77.

Thoits, Peggy A. 1995. "Social Psychology: The Interplay Between Sociology and Psychology." *Social Forces* 73:1231-43.

Theoretical Methods

Wagner, David G. 1984. "What Is a Theory?" Ch. 2 in David G. Wagner, *The Growth of Sociological Theories*. Beverley Hill, CA: Sage.

Cohen, Bernard P. 1989. *Developing Sociological Knowledge: Theory and Method*. 2nd edition. Chicago, IL: Nelson-Hall. (Chs. 1, 2, 4, 5, 6, 10, 11, 12.)

Zelditch, Morris, Jr. 1969. "Can You Really Study an Army in the Laboratory?" Pp. 528-39 in Amitai Etzioni (ed.), *A Sociological Reader on Complex Organizations*. New York: Holt, Rinehart and Winston.

Campbell, Donald T. and J. Stanley. 1963. *Experimental and Quasi-Experimental Designs for Research*. Chicago, IL: Rand-McNally. (Pp. 1-34.)

Willer, David and H. A. Walker. 2007. *Building Experiments: Testing Social Theory*. Stanford, CA: Stanford University Press. (Chs. 1-5.)

Orienting Strategies (also see the theoretical pieces for the afternoon areas)

Social Exchange

Molm, Linda D. 2006. "The Social Exchange Framework." Pp. 24-45 in Peter J. Burke (ed.), *Contemporary Social Psychological Theories*. Stanford, CA: Stanford University Press.

Thibaut, John W. and Kelley, Harold H. 1959. *The Social Psychology of Groups*. New York, NY: Wiley. (Chs. 2, 6, 7.)

Homans, George C. 1974. *Social Behavior: Its Elementary Forms*. Rev. ed. New York, NY: Harcourt, Brace and Jovanovich. (Chs. 2, 9, 11.)

Blau, Peter M. 1964. *Exchange and Power in Social Life*. New York, NY: Wiley. (Chs. 1, 4, 6.)

Emerson, Richard M. 1972a. "Exchange Theory, Part I: A Psychological Basis for Social Exchange." Pp. 38-57 in Joseph Berger, Morris Zelditch, Jr., and Bo Anderson (eds.), *Sociological Theories in Progress*, Vol. 2. Boston, MA: Houghton-Mifflin.

_____. 1972b. "Exchange Theory, Part II: Exchange Relations and Network Structures." Pp. 58-87 in Joseph Berger, Morris Zelditch, Jr., and Bo Anderson (eds.), *Sociological Theories in Progress*, Vol. 2. Boston, MA: Houghton-Mifflin.

Kelley, Harold H. and John W. Thibaut. 1979. *Interpersonal Relations: A Theory of Interdependence*. New York, NY: John Wiley and Sons. (Chs. 1-2.)

Symbolic Interaction

Stryker, Sheldon and Kevin D. Vryan. 2003. "The Symbolic Interactionist Frame." Pp. 3-28 in *Handbook of Social Psychology*, edited by John Delamater. NY, NY: Kluwer.

Mead, George H. 1934. *Mind, Self and Society*. Chicago, IL: University of Chicago Press. (Part I {sections 1-3 [pp. 1-8]}, Part II {sections 7, 9, 10 [pp. 42-51, 61-75]}, Part III {sections 18-22 [pp. 135-78]}).

_____. 1938. *The Philosophy of the Act*. Chicago, IL: University of Chicago Press. (Essay I {pp. 3-25}).

Blumer, Herbert. 1969. "The Methodological Position of Symbolic Interactionism." Pp. 1-60 in H. Blumer, *Symbolic Interactionism: Perspective and Method*. Englewood Cliffs, N. J.: Prentice Hall.

McPhail, C. and C. Rexroat. 1979. "Mead vs. Blumer: The Divergent Methodological Perspectives of Social Behaviorism and Symbolic Interactionism." *American Sociological Review* 44:449-67.

Blumer, Herbert. 1980. "Mead and Blumer: The Convergent Methodological Perspectives of Social Behaviorism and Symbolic Interactionism." *American Sociological Review* 45:409-19.

McPhail, C. and C. Rexroat. 1980. "Ex cathedra Blumer or ex libris Mead?" *American Sociological Review* 45:420-30.

Psychological Field Theory

Lewin, Kurt. 1936. *Principles of Topological Psychology*. New York: McGraw-Hill. (Chs. X–XII {pp. 87 – 135}.)

Heider, Fritz. 1958. *Psychology of Interpersonal Relations*. Hillsdale, NJ: Lawrence Erlbaum. (Chs. 1-4 {pp. 1-124}.)

Functional Approaches

Merton, Robert K. 1968. "Manifest and latent functions." Ch. 3 in R. K. Merton (ed.), *Social Theory and Social Structure*, Rev. and enl. ed. New York, NY: Free Press.

Rudner, Richard S. 1966. "Functionalism and other problems of teleological inquiry." Ch. 5 in Richard S. Rudner, *Philosophy of Social Science*. Englewood Cliffs, NJ: Prentice-Hall.

Kenrick, Douglas, Josh Ackerman, and Susan Ledlow. 2003. "Evolutionary Social Psychology: Adaptive Predispositions and Human Culture." Pp. 103-22 in *Handbook of Social Psychology*, edited by John D. Delamater. New York, NY: Kluwer.

Barrett, Louise, Robin Dunbar and John Lycett. 2002. *Human Evolutionary Psychology*. Princeton, NJ: Princeton University Press. (Chs. 1-2.)

THE THREE MAJOR SUBFIELDS OF SOCIAL PSYCHOLOGY (Afternoon Portion of the Exam)

Group Processes and Social Relationships

Equity and Justice

Hegtvedt, Karen A. 1006. "Justice Frameworks." Pp. 46-69 in Peter J. Burke (ed.), *Contemporary Social Psychological Theories*. Stanford, CA: Stanford University Press.

Adams, J. S. 1965. "Inequity in Social Exchange." Pp. 267-99 in Leonard Berkowitz (ed.), *Advances in Experimental Social Psychology*, vol. 2. New York, NY: Academic Press.

Berger, J., M. Zelditch, B. Anderson, and B. P. Cohen. 1972. "Structural Aspects of Distributive Justice: A Status Value Formulation." Pp. 119-46 in J. Berger, M. Zelditch, Jr., and B. Anderson (eds.). *Sociological Theories in Progress*, vol. 2. Boston, MA: Houghton-Mifflin.

Jasso, Guillermina. 1980. A New Theory of Distributive Justice. *American Sociological Review* 45:3-32.

Markovsky, Barry. 1985. "Toward a Multilevel Distributive Justice Theory." *American Sociological Review* 50:822-39.

Molm, Linda D., Nobuyuki Takahashi, and Gretchen Peterson. 2003. "In the Eye of the Beholder: Procedural Justice in Social Exchange." *American Sociological Review* 68:128-152.

Status Organizing Processes

Correll, Shelley J., and Cecilia J. Ridgeway. 2003. "Expectation States Theory." Pp. 29-51 in *Handbook of Social Psychology*, edited by John Delamater. New York, NY: Kluwer.

Berger, J., B. P. Cohen, and M. Zelditch, Jr. 1974. *Expectation States Theory: A Theoretical Research Program*. Cambridge, MA: Winthrop. (Ch. 4.)

Berger, Joseph, M. Hamit Fisek, Robert Z. Norman and Morris Zelditch, Jr. 1977. *Status Characteristics and Social Interaction*. New York, NY: Elsevier. (Part II, Chs. 1-4.)

Ridgeway, Cecilia. 1981. "Status in Groups: The Importance of Motivation." *American Sociological Review* 51:603-17.

Ridgeway, Cecilia L. 2006. "Status Construction Theory." Pp. 301-23 in Peter J. Burke (ed.), *Contemporary Social Psychological Theories*. Stanford, CA: Stanford University Press.

Ridgeway, Cecilia L., Elizabeth Heger Boyle, Kathy J. Kuipers, and Dawn T. Robinson. 1998. "How Do Status Beliefs Develop? The Role of Resources and Interactional Experience." *American Sociological Review* 63:331-50.

Legitimation Processes

Johnson, Cathryn, Timothy J. Dowd and Cecilia L. Ridgeway. 2006. "Legitimacy As a Social Process." *Annual Review of Sociology* 32:53-78.

Zelditch, Morris, Jr. 2001. "Theories of Legitimacy." Pp. 33-53 in J. T. Jost and B. Major (eds.), *The Psychology of Legitimacy*. Cambridge, UK: Cambridge University Press.

Zelditch, Morris, Jr. and Henry A. Walker. 2003. "The Legitimacy of Regimes." Pp. 217-249 in Shane R. Thye and John Skvoretz (eds.), *Advances in Group Processes*, Vol. 20. Greenwich, CT: JAI Press.

Walker, Henry A., and Morris Zelditch, Jr. 1993. "Power, Legitimation, and the Stability of Authority: A Theoretical Research Program." Pp. 364-381 in Joseph Berger and Morris Zelditch, Jr., (eds.), *Theoretical Research Programs: Studies in the Growth of Theory*. Stanford, CA: Stanford University Press.

Walker, Henry A., George M. Thomas, and Morris Zelditch, Jr. 1986. "Legitimation, Endorsement, and Stability." *Social Forces* 64:620-43.

Walker, Henry A., Larry Rogers, and Morris Zelditch, Jr. 2002. "Acts, Persons, Positions, and Institutions: Legitimizing Multiple Objects and Compliance with Authority." Chapter 15 in Sing C. Chew and J. David Knottnerus (eds.), *Structure, Culture, and History: Recent Issues in Social Theory*. Boulder, CO: Rowman & Littlefield.

Ridgeway, Cecilia L. and Joseph Berger. 1986. "Expectations, Legitimation, and Dominance Behavior in Task Groups." *American Sociological Review* 51:603-17.

Ridgeway, Cecilia L., Cathryn Johnson, and David Diekema. 1994. "External Status, Legitimacy, and Compliance in Male and Female Groups." *Social Forces* 72:1051-77.

Johnson, Cathryn and Rebecca Ford. 1996. "Dependence Power, Legitimacy, and Tactical Choice." *Social Psychology Quarterly* 59:126-39.

Hegtvedt, Karen A. and Cathryn Johnson. 2000. "Justice Beyond the Individual: A Future with Legitimation." *Social Psychology Quarterly* 63:298-311.

Walker, Henry A. 2004. *Beyond Power and Domination: Legitimacy in Organizations*. Pp. 239-271 in Cathryn Johnson (ed.), *Research in the Sociology of Organizations*, Vol. 22. Oxford, UK: Elsevier Ltd.

Power in Exchange Relations and Networks

Coleman, James S. 1973. *The Mathematics of Collective Action*. Chicago, IL: Aldine. (Chs. 2-3.)

Michener, H. Andrew, Eugene D. Cohen and Aage B. Sørensen. 1977. "Social Exchange: Predicting Transactional Outcomes in Five-Event, Four-Person Systems." *American Sociological Review* 42:522-535.

- Cook, Karen S. and Richard M. Emerson. 1978. "Power, Equity and Commitment in Exchange Networks." *American Sociological Review* 43:721-39.
- Cook, Karen S., Richard M. Emerson, Mary R. Gillmore, and Toshio Yamagishi. 1983. "The Distribution of Power in Exchange Networks: Theory and Experimental Results." *American Journal of Sociology* 89:275-305.
- Markovsky, Barry, David Willer, and Travis Patton. 1988. "Power Relations in Exchange Networks." *American Sociological Review* 53:220-36.
- Markovsky, Barry, John Skvoretz, David Willer, Michael J. Lovaglia, Jeffrey Erger. 1993. "The Seeds of Weak Power: Extending Network Exchange Theory." *American Sociological Review* 58:197-209.
- Willer, David and Bo Anderson. 1981. *Networks, Exchange and Coercion*. New York: Elsevier. (Chs. 2, 7.)
- Willer, David. 1999. *Network Exchange Theory*. New York: Praeger. (Chs. 2, 3, and 8.)
- Friedkin, Noah E. 1993. "An Expected Value Model of Social Exchange Outcomes." Pp. 163-193 in Edward J. Lawler, Barry Markovsky, Karen Heimer, and Jodi O'Brien (eds.), *Advances in Group Processes*, vol. 10. Greenwich, CT: JAI Press.
- Molm, Linda D. 1997. *Coercive Power in Social Exchange*. New York: Cambridge University Press.
- Molm, Linda D., Gretchen Peterson, and Nobuyuki Takahashi. 1999. "Power in Negotiated and Reciprocal Exchange." *American Sociological Review* 64:876-90.
- Thye, Shane. 2000. "A Status Value Theory of Power in Exchange Networks." *American Sociological Review* 65:407-32.

Affect, Trust, and Commitment in Social Exchange

- Kollock, Peter. 1994. "The Emergence of Exchange Structures: An Experimental Study of Uncertainty, Commitment, and Trust." *American Journal of Sociology* 100:313-45.
- Lawler, Edward J. and Jeongkoo Yoon. 1996. "Commitment in Exchange Relations: Test of a Theory of Relational Cohesion." *American Sociological Review* 61:89-108.
- Lawler, Edward J. 2001. "An Affect Theory of Social Exchange." *American Journal of*

Sociology 107:321-52.

Molm, Linda D., Nobuyuki Takahashi, and Gretchen Peterson. 2000. "Risk and Trust in Social Exchange: An Experimental Test of a Classical Proposition." *American Journal of Sociology* 105:1396-1427.

Molm, Linda D., Jessica L. Collett, and David R. Schaefer. 2007. "Building Solidarity through Generalized Exchange: A Theory of Reciprocity." *American Journal of Sociology* 113:205-42.

Social Dilemmas and Collective Action

Kollock, Peter. 1998. "Social Dilemmas: The Anatomy of Cooperation." *Annual Review of Sociology* 24:183-214.

Macy, Michael W. 1993. "Social Learning and the Structure of Collective Action." Pp. 1-34 in Edward J. Lawler, Barry Markovsky, Karen Heimer, and Jodi O'Brien (eds.). *Advances in Group Processes*, vol. 10. Greenwich, CT: JAI Press.

Yamagishi, Toshio, and Karen S. Cook. 1993. "Generalized Exchange and Social Dilemmas." *Social Psychology Quarterly* 56:235-48.

Social Structure and the Individual

Social Structure and Personality

McLeod, Jane D. and Kathryn J. Lively. 2003. "Social Structure and Personality." Pp. 77-102 in John D. Delamater (ed.), *Handbook of Social Psychology*. NY: Kluwer.

House, James S. 1981. "Social Structure and Personality." Pp. 525-61 in Morris Rosenberg and Ralph H. Turner (eds.), *Social Psychology: Sociological Perspectives*. New York: Basic Books.

Kohn, Melvin L. and Carmi Schooler. 1983. *Work and Personality*. Norwood, NJ: Ablex. (Ch. 1.)

Kohn, Melvin L., Wojciech Zaborowski, Krystyna Janicka, Valeriy Khmelko, Bogdan W. Mach, Vladimir Paniotto, Kazimierz M. Slomczynski, Cory Heyman and Bruce Podobnik. 2002. "Structural Location and Personality during the Transformation of Poland and Ukraine." *Social Psychology Quarterly* 65:364-85.

Kessler, Ronald C., James S. House, Renee Anspach, and David R. Williams. 1995.

“Social Psychology and Health.” Pp. 548-70 in *Social Psychology: Sociological Perspectives*, edited by Karen S. Cook, Gary Alan Fine, and James S. House. Boston: Allyn and Bacon.

Ross, Catherine E. and John Mirowsky. 2003. “Social Structure and Psychological Functioning: Distress, Perceived Control, and Trust.” Pp. 411-47 in *Handbook of Social Psychology*, edited by John D. Delamater. New York: Kluwer.

Thoits, Peggy A. 1991. “On Merging Identity Theory and Stress Research.” *Social Psychology Quarterly* 54:101-112.

Socialization and the Life Course

Corsaro, William A. and Laura Fingerson. 2003. “Development and Socialization in Childhood.” Pp. 125-55 in *Handbook of Social Psychology*, edited by John D. Delamater. New York: Kluwer.

Eder, Donna and Sandi Kawecka Nenga. 2003. “Socialization in Adolescence.” Pp. 157-82 in *Handbook of Social Psychology*, edited by John D. Delamater. New York: Kluwer.

Lutfey, Karen and Jeylan T. Mortimer. 2003. “Development and Socialization through the Adult Life Course.” Pp. 183-202 in *Handbook of Social Psychology*, edited by John D. Delamater. New York: Kluwer.

Intrapersonal Processes in Social Interaction

Self and Identity

Owens, Timothy J. 2003. “Self and Identity.” Pp. 205-32 in *Handbook of Social Psychology*, edited by John D. Delamater. New York: Kluwer.

Rosenberg, Morris. 1981. “The Self-Concept: Social Product and Social Force.” Pp. 593-624 in Morris Rosenberg and Ralph H. Turner (eds.), *Social Psychology: Sociological Perspectives*. New York: Basic Books.

Thoits, Peggy. 1983. “Multiple Identities and Psychological Well-Being.” *American Sociological Review* 48:174-87.

Snow, David A. and Leon Anderson. 1987. “Identity Work Among the Homeless: The Verbal Construction and Avowal of Personal Identities.” *American Journal of Sociology* 92:1336-71.

Balance and Consistency Theories

Heider, Fritz. 1946. "Attitudes and Cognitive Organization." *Journal of Psychology* 21:107-12.

Cartwright, Dorwin and Frank Harary. 1956. "Structural Balance: A Generalization of Heider's Theory." *The Psychological Review* 63:277-293.

Festinger, Leon. 1954. "A Theory of Social Comparison Processes." *Human Relations* 7:117-40.

_____. 1957. *A Theory of Cognitive Dissonance*. Stanford, CA: Stanford University Press. (Chs. 1, 2, 4, 6, 8.)

Festinger, Leon and J. Merrill Carlsmith. 1959. "Cognitive Consequences of Forced Compliance." *Journal of Abnormal and Social Psychology* 58:203-10.

Bem, Daryl J. 1967. "Self-Perception: An Alternative Interpretation of Cognitive Dissonance Phenomena." *Psychological Review* 74:183-200.

Attribution Processes

Crittenden, Kathleen S. 1983. "Sociological Aspects of Attribution." *Annual Review of Sociology* 9:425-46.

Jones, Edward E., and Keith E. Davis. 1965. "From Acts to Dispositions: The Attribution Process in Person Perception." Pp. 220-66 in Leonard Berkowitz (ed.), *Advances in Experimental Social Psychology*, vol. 2. New York: Academic Press.

Kelley, Harold H. 1967. "Attribution Theory in Social Psychology." Pp. 192-238 in David Levine (Ed.), *Nebraska Symposium on Motivation*. Lincoln, NB: University of Nebraska Press.

Affect Control Theory

Robinson, Dawn T. and Lynn Smith-Lovin. 2006. "Affect Control Theory." Pp. 137-64 in Peter J. Burke (ed.), *Contemporary Social Psychological Theories*. Stanford University Press.

Heise, David R. 1979. *Understanding Events*. New York: Cambridge University Press.

_____. 2007. *Expressive Order: Confirming Sentiments in Social Action*. Boston,

MA: Springer. (Chs. 1-10).

Smith-Lovin, Lynn. 1990. "Emotion as the Confirmation and Disconfirmation of Identity: An Affect Control Model." Pp. 238-70 in *Research Agendas in the Sociology of Emotions*, edited by T. D. Kemper. Albany, NY: SUNY Press.

Robinson, Dawn T. and Lynn Smith-Lovin. 1992. "Selective Interaction as a Strategy for Identity Maintenance: an Affect Control Model." *Social Psychology Quarterly* 55:12-28.

Identity Theory and Social Identity Theory

Stets, Jan E. 2006. "Identity Theory." Pp. 88-110 in Peter J. Burke (ed.), *Contemporary Social Psychological Theories*. Stanford University Press.

Hogg, Michael A. 2006. "Social Identity Theory." Pp. 111-36 in Peter J. Burke (ed.), *Contemporary Social Psychological Theories*. Stanford University Press.

Burke, Peter J. and Judy C. Tully. 1977. "The Measurement of Role Identity." *Social Forces* 55:881-97.

Burke, Peter J. 1991. "Identity Processes and Social Stress." *American Sociological Review* 56:836-49.

Stets, Jan and Peter J. Burke. 2000. "Identity Theory and Social Identity Theory." *Social Psychology Quarterly* 63:224-37

Affect and Emotion

Stets, Jan. 2006. "Emotions and Sentiments." Pp. 309-35 in *Handbook of Social Psychology*, edited by John D. Delamater. New York: Kluwer.

Hochschild, Arlie R. 1979. "Emotion Work, Feeling Rules and Social Structure." *American Journal of Sociology* 85:551-75.

Kemper, Theodore D. 1987. "How Many Emotions are There? Wedding the Social and Autonomic Components." *American Journal of Sociology* 93:263-89.